



PHEASANTS FOREVER AND QUAIL FOREVER
The Habitat Organization



JOB VACANCY ANNOUNCEMENT

Precision Ag and Conservation Specialist
Southwestern North Dakota (Preferred Location: Dickinson, ND)

Application Deadline: August 17, 2018

Anticipated Start Date: October 1, 2018

Overview: Due to the increasing interest, demand and success of precision agriculture and conservation Pheasants Forever is adding a second Precision Ag and Conservation Specialist in North Dakota. Pheasants Forever seeks a highly motivated, dynamic and team-oriented individual with a passion for conservation, agriculture, technology and economics. The employee will work in a joint capacity with Pheasants Forever, USDA, North Dakota Game and Fish Department and other key partners as a key member of the Precision Ag Business Planning Initiative in North Dakota. This Initiative offers a unique opportunity to work directly with agricultural producers and partners to highlight the economic benefits of conservation and working lands alternatives on their operation. The employee will process and analyze relevant on-farm data to provide Return on Investment (ROI) planning analytics to farmers using a precision agriculture business planning platform. Employee will also develop economic scenarios for conservation, working lands and other best management practices on revenue-negative or revenue-neutral acres. Employee will provide clients and colleagues with one-on-one technical software support and training to integrate economic analysis tools, precision ag platforms and decision making processes. The employee will be based out of a home office with regular travel within the project area and on-farm visits. Preferred location is Dickinson, ND, however location can be negotiated within the project area. The work area will include North Dakota Counties south and west of the Missouri River. This region of North Dakota is known for its hunting and outdoor recreation opportunities.

Job Duties:

- Collaborate with growers to provide agronomic, conservation, working lands and economic analyses assistance that increase producer profitability.
- Lead in the identification and engagement of growers in coordination with local partners.
- Make sound and ethical agronomic/conservation recommendations in order to maximize profitability for producers while providing water, soil and wildlife benefits.
- Develop and present business performance scenarios of agronomic practices, conservation practices, working lands opportunities or other best management practices to assess profitability of management decisions.
- Develop and maintain relationships with agricultural partners consistent with their needs/wants.
- Facilitate a high-level of communication between the producer, individual partners and the partnership as a whole.
- Focus on understanding producer needs and provide feedback to the partnership on ways to improve performance.
- Assist with referring producers and agronomists requesting alternative options to appropriate biologist, SCD, 319, USDA or other partner personnel.
- Organize and host workshops, field days and conduct other outreach efforts.

Required Knowledge, Skills and Abilities:

- Strong customer relation and interpersonal skills, ability to communicate effectively, and excellent attention to detail.
- Ability to make initial contacts and develop new relationships.
- Self-motivated and able to work independently without direct supervision.
- Knowledge or the ability to understand modern farm equipment, technology and practices with specific knowledge of equipment, application, and operation.
- Commitment to maintain standards and address issues in a timely, professional manner.

- Working knowledge of common conservation programs and practices in the northern Great Plains.
- Prefer knowledge of/experience with precision Ag Software (SST Summit/Stratus, JD Apex, SMS, etc.), ArcGIS or other mapping software.
- Valid driver's license required; use of personal vehicle required (mileage reimbursement provided).

Education and Experience Guideline: Applicants for this position should possess a Bachelor's degree in Precision Agriculture, Agronomy, Ag Systems Technology, Ag Business, or a Natural Resources field. Candidates with an Associate degree and 5 or more years of relevant industry experience will be considered. Direct experience working on a farm operation is strongly preferred. A passion for the outdoors, conservation and working directly with farmers and other ag and conservation professionals is highly beneficial.

Starting Salary: Compensation commensurate with experience + Health Benefits and Retirement Package.

Contact: Rachel Bush, State Coordinator at rbush@pheasantsforever.org or 701-403-4853

To Apply: Visit our website at: www.pheasantsforever.org/jobs

ONLY ONLINE APPLICATIONS WILL BE ACCEPTED. Please include your cover letter, resume and 3 references as 1 Word document or PDF file on the Recruitment website.

Pheasants Forever is an EEO Employer/Vet/Disabled